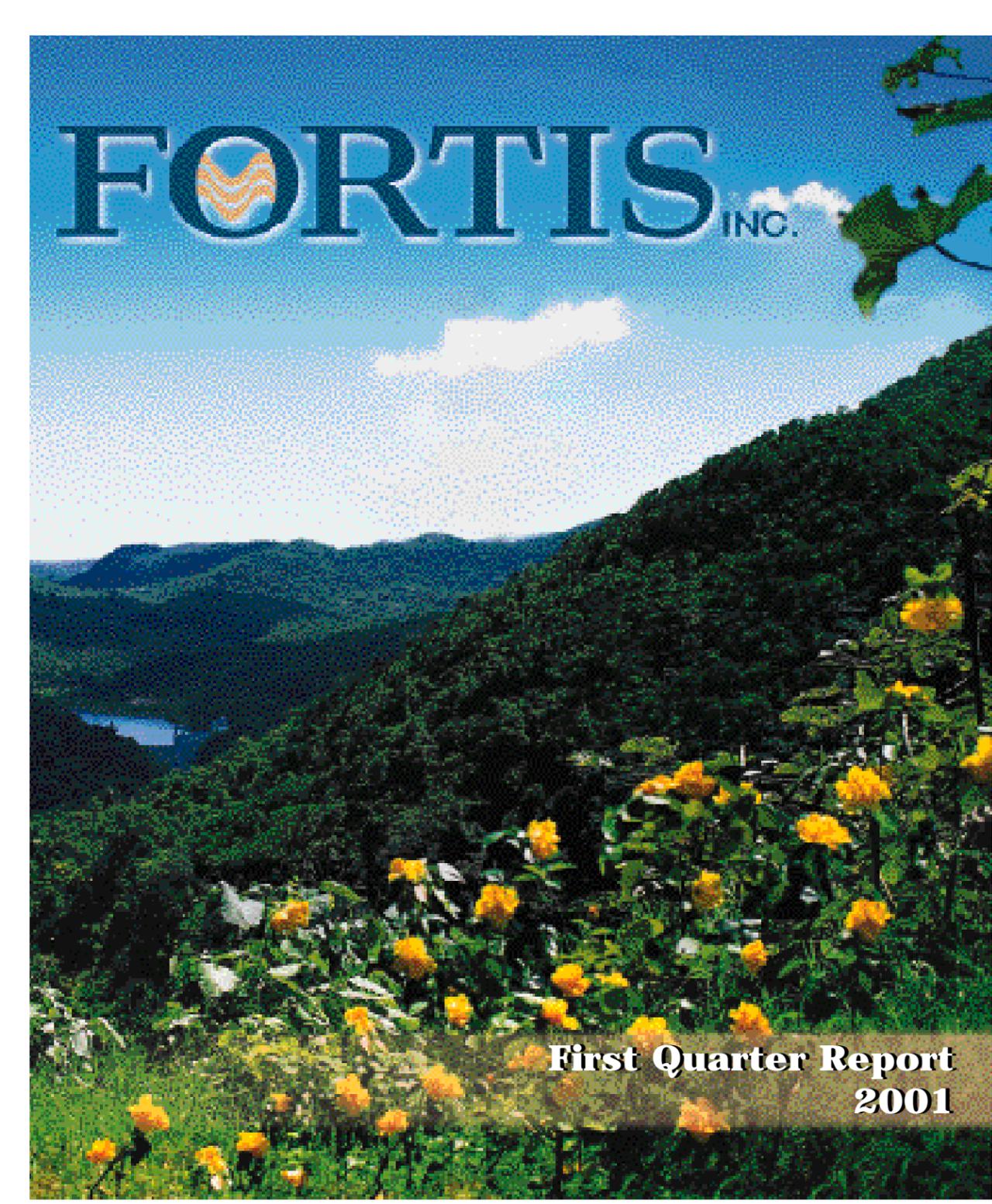




# FORTIS<sup>INC.</sup>



**First Quarter Report  
2001**

## Dear Shareholder:

During the first quarter of 2001, we continued to deliver strong results despite significant challenges experienced at Maritime Electric.

Earnings for the first quarter were \$12.6 million, representing a seventeen per cent increase over earnings for the first quarter of 2000. On a per share basis, earnings were \$0.85 compared to earnings of \$0.82 for the same period last year. Newfoundland Power, Canadian Niagara Power and Fortis Properties were the major contributors to growth in earnings this quarter.

An unplanned, 27-day outage at the New Brunswick Power Point Lepreau Nuclear Generating Station negatively impacted the earnings of Maritime Electric this quarter. The costs incurred as a result of this unplanned outage were partially offset by strong growth in energy sales and a 4.5 per cent increase in electric rates effective January 1, 2001.

We expanded our presence in the Caribbean region in January when Fortis acquired a 95 per cent interest in Belize Electric Company Limited, the only commercial hydroelectric generating facility in Belize. This acquisition is a good strategic fit with our transmission and distribution operations in Belize and is expected to be accretive to earnings this year.

In the first quarter, Newfoundland Power entered into an agreement with Aliant Telecom to acquire that company's poles and related infrastructure in Newfoundland for \$50 million. Earnings at Newfoundland Power should be enhanced this year as a consequence.

Acquisitions made last year have delivered earnings and added value for our shareholders. As a result, we were pleased in the first quarter to increase our dividend to \$1.88 from \$1.84 on an annualized basis.

While we recognize the challenges facing us as we go forward into the year, we are optimistic that the improvement in earnings seen in the first quarter will continue.



H. Stanley Marshall  
President and Chief Executive Officer  
Fortis Inc.

**Fortis Inc.  
Financial Highlights  
Period Ended March 31**

(\$ millions)	Quarter	
	2001	2000
<b>Revenue</b>	<b>180.2</b>	<b>166.8</b>
<b>Cash flow from operations</b>	<b>11.1</b>	<b>22.7</b>
<b>Earnings applicable to common shares</b>	<b>12.6</b>	<b>10.7*</b>
<b>Earnings per common share (\$)</b>	<b>0.85</b>	<b>0.82*</b>
<i>* Restated</i>		

Earnings for the first quarter grew seventeen per cent to \$12.6 million. On a per share basis, earnings were \$0.85 compared to earnings of \$0.82, on a restated basis, for the same period last year. Earnings for Belize Electricity have been restated to reflect the implementation of a Cost of Power Rate Stabilization Account (CPRSA) in late 2000.

Significant increases in earnings at Newfoundland Power, Canadian Niagara Power and Fortis Properties contributed to the earnings growth.

Increased energy costs at Maritime Electric due to a 27-day, unplanned outage at the New Brunswick Power Point Lepreau Nuclear Generating Station ("Point Lepreau") negatively impacted earnings this quarter.

Earnings per common share increased three cents despite the issuance of 1.5 million common shares during the fourth quarter of 2000.

Revenue for the first quarter increased eight per cent to \$180.2 million from \$166.8 million for the first quarter of 2000. Revenue associated with the acquisition of properties by Fortis Properties as well as increased energy sales at Newfoundland Power were the main factors contributing to the growth in revenue.

Cash flow from operations for the first quarter was \$11.1 million compared to \$22.7 million for the same period last year. The

decrease in cash flow from operations is primarily the result of an increase in receivables at Newfoundland Power, due to higher energy sales as well as a decrease in payables due to changes in the timing of the 2001 Capital Program.

**"Earnings for the first quarter grew seventeen percent to \$12.6 million."**

**Fortis Inc.**  
**Earnings Contribution by Company**  
**Period Ended March 31**

(\$ millions)	Quarter	
	2001	2000
<b>Earnings (Loss)</b>		
Newfoundland Power	<b>12.2</b>	9.7
Maritime Electric	<b>(1.1)</b>	0.4
FortisUS Energy	<b>0.0</b>	0.1
BECOL	<b>(0.2)</b>	-
Belize Electricity	<b>1.1</b>	0.8*
Canadian Niagara Power	<b>1.6</b>	1.0
Caribbean Utilities	<b>1.0</b>	0.3
Fortis Properties	<b>0.8</b>	0.4
Fortis Trust	<b>0.1</b>	0.1
Corporate	<b>(2.9)</b>	(2.1)
Total	<b>12.6</b>	10.7*
<i>*Restated</i>		

## UTILITY OPERATIONS

### NEWFOUNDLAND POWER

Newfoundland Power's earnings for the first quarter were \$12.2 million, an increase of \$2.5 million compared to the same quarter last year. Higher energy sales and a tax refund from Canada Customs and Revenue Agency ("CCRA") contributed to the increase in earnings this quarter.

Energy sales for the first quarter were 1,572 gigawatt hours ("GWh"), a 2.3 per cent increase over the same quarter last year. Growth in the number of customers and average energy usage contributed to the increase in energy sales.

Revenue for the first quarter was \$116.1 million compared to \$112.1 million for the same quarter last year. The increase in revenue

was due to higher energy sales and interest related to the income tax refund.

Newfoundland Power's operating expenses excluding purchased power costs were \$12.7 million, comparable to the first quarter of 2000.

Further to reassessments issued by CCRA in 2000 which confirmed the deductibility of general expenses capitalized ("GEC"), the company received a \$6 million refund in the first quarter related to GEC for the 1994 through 1998 taxation years.

In March, Newfoundland Power entered into a \$50 million agreement with Aliant Telecom Inc. (operating as NewTel Communications in Newfoundland and Labrador) to acquire NewTel's poles and related infrastructure in Newfoundland. The purchase price represents an increase of approximately ten per cent in Newfoundland Power's rate base.

## MARITIME ELECTRIC

Maritime Electric experienced a net loss of \$1.1 million this quarter compared to earnings of \$0.4 million for the same period last year. The reduction in earnings was a result of higher energy costs.

The company's energy costs were \$18.8 million compared to \$15.1 million for the same quarter last year. This quarter, Maritime Electric incurred \$3.3 million in incremental replacement energy costs associated with an unplanned outage at Point Lepreau and curtailments of energy supply by New Brunswick Power. Point Lepreau was shutdown on March 5th and restored to service on April 15<sup>th</sup>. The daily cost of replacement energy was in the range of \$75,000 to \$125,000 pre-tax. The curtailments of energy supply by New Brunswick Power were a result of energy shortages in the northeast United States. During these curtailments, Maritime Electric secured alternative energy supply by running its own oil-fired generating units and purchasing electricity from the New England market and Hydro Quebec.

Energy sales for the first quarter were 252 GWh, an increase of 4.1 per cent over energy sales for the same period last year. Sales to commercial customers increased 5.7 per cent as a result of increased manufacturing and processing output and new development in the retail sector. Sales to residential customers were also strong increasing 3.7 per cent over the first quarter of 2000.

Revenue for the first quarter increased 9.3 per cent to \$24.6 million from \$22.5 million for the same period in 2000. The increase in revenue reflected the growth in energy sales and a 4.53 per cent increase in electricity rates effective January 1, 2001.

Maritime Electric's operating expenses excluding purchased power and generation costs were comparable to the first quarter last year.

## FortisUS ENERGY

In the first quarter, FortisUS Energy realized a breakeven position compared to earnings of \$146,000 for the first quarter of 2000. Energy production was 15 GWh compared to 18 GWh for the same period last year. While two plants purchased in December 2000 provided 4 GWh of electricity in the first quarter, there was a decrease in production compared to the previous year due to lower water levels as a result of colder-than-normal temperatures.

Despite lower production levels, higher energy prices produced revenue of \$0.7 million which was comparable to the first quarter of 2000.

Operating expenses increased to \$0.4 million from \$0.3 million last year. This slight increase in operating expenses results from the acquisition of the two hydroelectric plants in December 2000. Total generating capacity of FortisUS Energy now totals 23 megawatts ("MW").

## BELIZE ELECTRICITY

Belize Electricity contributed \$1.1 million to earnings in the first quarter compared to \$0.8 million on a restated basis in the same period last year. The increase in earnings resulted from higher energy sales and a reduction in operating costs.

**"Belize Electricity contributed \$1.1 million to earnings in the first quarter."**

Energy sales were 57 GWh, an increase of 7.5 per cent over energy sales of 53 GWh for the same period last year. Growth in the commercial and industrial sectors, as well as continuation of a government Rural Electrification Program, contributed to the increase in energy sales.

Revenue for the first quarter was \$15.4 million compared to \$14.8 million for the same period last year. The 4.1 per cent increase in revenue reflected the growth in energy sales offset by a seven per cent reduction in commercial electricity rates effective April 1, 2000.

Belize Electricity's operating expenses excluding energy supply costs were \$3.0 million compared to \$3.7 million for the first quarter of 2000.

During the fourth quarter of 2000, Belize Electricity and the Belize Public Utilities Commission established a Cost of Power Rate Stabilization Account (CPRSA), effective January 1, 2000. The CPRSA is designed to normalize changes in the price of electricity due to fluctuating fuel costs and will stabilize electricity rates for consumers while providing the company with a mechanism to recover the cost of electricity over time. During the fourth quarter of 2000, Belize Electricity recorded a \$3.5 million CPRSA receivable. The portion of the rate stabilization adjustment associated with the first quarter of 2000 resulted in a \$523,000 reduction in consolidated earnings. Accordingly, the comparative 2000 quarterly figures have been restated.

### **BELIZE ELECTRIC (BECOL)**

In January, Fortis purchased a 95 per cent interest in Belize Electric Company Limited (BECOL) for an aggregate purchase price of US\$62 million. The remaining five per cent of BECOL is owned by the Government of Belize.

BECOL owns and operates the Mollejon hydroelectric facility, a 25 MW generating plant capable of delivering average annual energy of 80 GWh, and the only commercial hydroelectric facility in Belize. BECOL sells its entire output to Belize Electricity under a 50-year power purchase agreement.

Fortis results for the quarter include two months of BECOL operations. For the two months, BECOL incurred a loss of \$0.2 million which was consistent with management's expectations. A significant amount of seasonality is associated with production at the facility with the majority of production taking place in the second half of the year. It is expected that earnings in the second half

of the year will result in an overall positive contribution by BECOL to annual earnings.

Energy sales for the first three

months of 2001 were 15 GWh compared to 5 GWh for the same period last year. Revenue for the first quarter of 2001 was \$2.1 million while operating expenses for the corresponding period were \$0.2 million. The financing expenses associated with the acquisition of BECOL are included in the \$0.2 million loss from BECOL.

**“In January, Fortis purchased a 95 per cent interest in Belize Electric Company Limited.”**

### **CANADIAN NIAGARA POWER**

Canadian Niagara Power contributed \$1.6 million to earnings for the first quarter of 2001 compared to \$1.0 million for the same period last year. The increase in earnings resulted from higher prices on energy sales to the United States and a one-time reduction of \$0.3 million in income tax expense associated with reassessments related to the 1992 and 1993 taxation years.

Energy sales were 155 GWh compared to 166 GWh for the first quarter of 2000. The decrease in energy sales was attributable to timing differences in recording of unbilled sales. The variance in energy sales is expected to reverse in subsequent quarters of 2001.

Revenue for the quarter was \$11.1 million compared to \$8.3 million for the same period last year. The increase in revenue resulted from higher prices on energy sales to the United States which were \$57 per megawatt hour ("MWh") this quarter compared to \$26 per MWh for the same period last year.

In January, Canadian Niagara Power signed a letter of intent with the City of Port Colborne, Ontario, to lease the electricity distribution business of Port Colborne Hydro Inc. Under the terms of the \$15.6 million, 10-year transaction, the company will receive all revenues from Port Colborne Hydro in exchange for assuming responsibility for operation of the business. Closing of the transaction is expected to take place in the next several months.

## CARIBBEAN UTILITIES

Fortis owns twenty per cent of the outstanding Class A Ordinary Shares of Caribbean Utilities and accounts for the investment on the cost basis. In the first quarter, dividends of \$1.0 million from Caribbean Utilities were included in the earnings of Fortis compared to \$0.3 million in the first quarter of 2000. Fortis acquired its interest in Caribbean Utilities in February 2000.

Caribbean Utilities has announced its unaudited financial results for its third quarter ending January 31, 2001. Earnings for the period increased 14.8 per cent to US\$14.8 million from US\$12.9 million for the same period last year. Earnings per Class A Ordinary Share were US\$0.60 compared to US\$0.53 for the same period last year. On January 17, 2001, the company announced an increase in its annual dividend rate from US\$0.48 to US\$0.58.

Growth in net generation for the nine months ended January 31, 2001 averaged seven per cent and the number of customers increased four per cent over the same period last year.

## NON-UTILITY OPERATIONS

### FORTIS PROPERTIES

Earnings of \$0.8 million for the first quarter were more than double earnings for the same period last year. Similarly, revenue for the first quarter was \$16.8 million, a 49 per cent increase over revenue of \$11.3 million for the first quarter of 2000. The contribution of properties acquired late in 2000 and expansion of the Holiday Inn St. John's in May 2000 were the main reasons for the increase in earnings and revenue.

In the first quarter of 2001, the company achieved improved occupancy levels in its Real Estate Division across all operating regions. In its Hospitality Division, the company realized growth of 8.7 per cent in revenue per available room.

In March, Fortis Properties announced its hotel property currently under construction in Halifax, Nova Scotia will be branded a *Four Points by Sheraton*, under a franchise agreement with Starwood Hotels & Resorts Worldwide, Inc. This \$15 million property will be the first *Four Points by Sheraton* property in Atlantic Canada and is scheduled to open in September 2001.

### FORTIS TRUST

Fortis Trust's earnings for the first quarter were \$129,000 compared to earnings of \$104,000 for the same period last year.

## CORPORATE

### Corporate Expenses

Corporate expenses for the first quarter were \$2.9 million compared to \$2.1 million for the same period in 2000. The increase in corporate expenses was primarily attributable to additional financing costs associated with acquisition activity.

### Dividends

On March 8, 2001, Fortis Inc. increased its quarterly dividend by one cent to \$0.47 per common share. On an annualized basis, the dividend rate will increase to \$1.88 from \$1.84 per common share.

## CONSOLIDATED FINANCIAL POSITION

### Assets and Liabilities

Total assets as at March 31, 2001 were \$1.6 billion compared to \$1.3 billion as of March 31, 2000. The increase was attributable to properties acquired by Fortis Properties in December 2000 and the acquisition of the 95 per cent interest in BECOL.

The increase in deferred charges over the same period last year resulted from an increase in deferred pension costs associated with Newfoundland Power's 2000 Early Retirement Program. Also, on January 2, 2001, Maritime Electric was required to make a \$6 million payment to New Brunswick Power with respect to Maritime Electric's obligations under the Point Lepreau Participation Agreement. The \$6 million payment is being deferred and amortized over the estimated life of Point LePreau. Maritime Electric is expecting annual savings of approximately \$2.5 million in reduced capital charges from

NB Power, for a net decrease in expenses of \$1.5 million.

The assets and liabilities of foreign operations, all of which are self-sustaining, are translated at the exchange rates in effect at the balance sheet dates. The resulting unrealized translation gains and losses are accumulated as a separate component of common shareholders' equity under the Foreign Currency Translation Adjustment heading. The increase in the foreign currency translation adjustment since December reflects the appreciation of the United States dollar relative to the Canadian dollar.

### Cash Flow

Cash from operations for the first quarter was \$11.1 million compared to \$22.7 million for the same period last year. The decrease in cash was primarily the result of changes in working capital at Newfoundland Power.

Cash used in investing totalled \$126.5 million compared to \$99.4 million for the same period in 2000. The increase was primarily attributable to acquisition expenditures and the \$6 million payment by Maritime Electric made under the Point Lepreau Participation Agreement.

Cash from financing was \$110.0 million in the first quarter compared to \$76.5 million for the same period last year. The increase was mainly a result of the acquisition of a \$93 million credit facility to finance the investment in BECOL and an increase in short-term credit facilities.

**Income Taxes**

As a result of Newfoundland Power's tax reassessment, the consolidated effective tax rate was 34.6 per cent for the first quarter, a significant decrease from the 44.1 per cent tax rate associated with the first quarter of 2000.

*Fortis Inc., on occasion, may include forward-looking statements in its media releases, in other filings with Canadian regulators, in reports to shareholders and in other communications. By their very nature, forward-looking statements are subject to certain risks and uncertainties that may cause actual results to vary from plans, objectives and estimates. Such risks and uncertainties include, but are not limited to: general economic, market and business conditions; regulatory developments, weather, competition, etc. Fortis Inc. cautions readers that should certain risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary significantly from those expected.*

**Consolidated Statement of Earnings (Unaudited)  
For the period ended March 31**

<i>(in thousands)</i>	Three months ended March 31	
	2001	2000*
<b>Operating revenues</b>	\$ <b>180,238</b>	\$ 166,838
<b>Expenses</b>		
Operating	<b>126,046</b>	117,646
Amortization	<b>17,639</b>	15,048
	<b>143,685</b>	132,694
<b>Operating income</b>	<b>36,553</b>	34,144
<b>Finance charges</b>		
Interest	<b>15,677</b>	13,260
Dividends on preference shares	<b>744</b>	744
<b>Earnings before income taxes and undernoted item</b>	<b>20,132</b>	20,140
<b>Income taxes</b>	<b>6,961</b>	8,883
<b>Earnings before undernoted item</b>	<b>13,171</b>	11,257
Non-controlling interest	<b>619</b>	509
<b>Earnings applicable to common shares</b>	\$ <b>12,552</b>	\$ 10,748
<b>Average common shares outstanding (000's)</b>	<b>14,836</b>	13,179
<b>Earnings per common share (\$)</b>	<b>\$0.85</b>	\$0.82
<b>Fully diluted earnings per common share (\$)</b>	<b>\$0.84</b>	\$0.82

\*Restated

**Consolidated Statement of Retained Earnings (Unaudited)  
For the period ended March 31**

<i>(in thousands)</i>	Three Months ended March 31	
	2001	2000
<b>Balance at beginning of period</b>	\$ <b>201,683</b>	\$ 190,661
Earnings applicable to common shares	<b>12,552</b>	10,748
	<b>214,235</b>	201,409
Dividends on common shares	<b>(6,989)</b>	(6,080)
<b>Balance at end of period</b>	\$ <b>207,246</b>	\$ 195,329

**Consolidated Statement of Cash Flows (Unaudited)**  
**For the period ended March 31**

<i>(in thousands)</i>	Three months ended March 31	
	2001	2000*
<b>Cash from (used in) Operations</b>		
Earnings applicable to common shares	\$ 12,552	\$ 10,748
Items not affecting cash		
Amortization	17,639	15,048
Future income taxes	657	(113)
Accrued employee future benefits	(2,040)	(1,398)
Other	619	606
	<u>29,427</u>	24,891
Change in non-cash working capital	(18,364)	(2,216)
	<u>11,063</u>	22,675
<b>Cash from (used in) investing</b>		
Capital additions	(18,502)	(19,261)
Business acquisitions, net of cash	(101,775)	-
Long term investments	(20)	(79,523)
Mortgages	168	(845)
Change in corporate tax deposit	130	-
Change in deferred charges and credits	(6,496)	213
	<u>(126,495)</u>	(99,416)
<b>Cash from (used in) financing</b>		
Issue of common shares	2,278	1,962
Proceeds from long term debt	1,563	2,500
Repayment of long term debt	(2,945)	(1,598)
Change in bank indebtedness	115,782	80,898
Contributions in aid of construction	330	428
Change in deposits due beyond one year	431	(1,519)
Dividends		
Common shares	(6,989)	(6,080)
Subsidiaries to non-controlling shareholders	(452)	(129)
	<u>109,998</u>	76,462
<b>Effect of exchange rates on cash</b>	(199)	20
<b>Change in cash</b>	(5,633)	(259)
<b>Cash, beginning of period</b>	18,432	11,291
<b>Cash, end of period</b>	\$ 12,799	\$ 11,032

\*Restated

## Consolidated Balance Sheet (Unaudited)

<i>(in thousands)</i>	<b>31-Mar 2001</b>	<b>31-Mar 2000*</b>	<b>31-Dec 2000</b>
<b>ASSETS</b>			
<b>Current assets</b>			
Cash	\$ 12,799	\$ 11,032	\$ 18,432
Accounts receivable	86,561	68,166	76,800
Materials and supplies	18,575	17,217	16,731
	<u>117,935</u>	<u>96,415</u>	<u>111,963</u>
<b>Other assets</b>			
Mortgages receivable	53,381	50,931	53,548
Corporate income tax deposit	13,506	15,595	13,636
Deferred charges	76,628	58,234	67,359
	<u>143,515</u>	<u>124,760</u>	<u>134,543</u>
<b>Utilities' capital assets</b>	<b>1,014,662</b>	<b>866,144</b>	<b>908,846</b>
<b>Income producing properties</b>	<b>208,175</b>	<b>123,426</b>	<b>205,565</b>
<b>Long term investments</b>	<b>81,529</b>	<b>79,523</b>	<b>81,515</b>
<b>Goodwill</b>	<b>35,431</b>	<b>38,254</b>	<b>36,164</b>
	<u>\$ 1,601,247</u>	<u>\$ 1,328,522</u>	<u>\$ 1,478,596</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
<b>Current liabilities</b>			
Bank indebtedness	\$ 155,422	\$ 173,430	\$ 34,446
Accounts payable and accrued charges	114,674	94,357	130,750
Deposits payable	31,480	34,013	31,024
Current installments of long term debt	11,722	14,813	11,881
	<u>313,298</u>	<u>316,613</u>	<u>208,101</u>
<b>Deposits due beyond one year</b>	<b>16,760</b>	<b>14,120</b>	<b>16,329</b>
<b>Long term debt</b>	<b>680,222</b>	<b>484,876</b>	<b>678,350</b>
<b>Preference shares</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>
<b>Deferred credits</b>	<b>83,361</b>	<b>82,773</b>	<b>82,174</b>
<b>Non-controlling interest</b>	<b>34,332</b>	<b>29,828</b>	<b>31,502</b>
<b>Shareholder's equity</b>			
Common shares	211,572	155,906	209,294
Foreign currency translation adjustment	4,456	(923)	1,163
Retained earnings	207,246	195,329	201,683
	<u>423,274</u>	<u>350,312</u>	<u>412,140</u>
	<u>\$ 1,601,247</u>	<u>\$ 1,328,522</u>	<u>\$ 1,478,596</u>

\*Restated

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**  
**March 31, 2001**

**1. Basis of Presentation**

These interim consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles for interim financial statements and do not include all of the disclosures normally found in the Fortis Inc. ("the Corporation") annual consolidated financial statements. These interim consolidated financial statements should be read in conjunction with the Corporation's consolidated financial statements for the year ended December 31, 2000.

These financial statements have been prepared following the same accounting policies and methods as those used in preparing the most recent annual financial statements.

**2. Seasonal Nature of Operations**

Interim results will fluctuate due to the seasonal nature of electricity demand and water flows as well as the timing and recognition of regulatory decisions. Consequently, interim results are not necessarily indicative of annual results.

The Board of Commissioners of Public Utilities of Newfoundland has ordered provision of a weather normalization account for Newfoundland Power to adjust for the effect of variations in weather and streamflow when compared to long term averages. As a result, electricity sales revenue and purchased power expense are reported on a weather adjusted basis.

**3. Capital Stock**

Authorized

- (a) an unlimited number of Common Shares without nominal or par value;
- (b) an unlimited number of First Preference Shares, Series A without nominal or par value; and
- (c) an unlimited number of First Preference Shares, Series B without nominal or par value.

<b>Issued and Outstanding</b>	<b>2001</b>	<i>(in 000's)</i>	<b>2000</b>
14,846,682 Common Shares	<b>\$ 211,572</b>		\$ 155,906
(2000 – 13,188,367)			

**Common shares were issued during the period for cash as follows:**

	2001		2000	
	Number of Shares	Amount (in 000's)	Number of Shares	Amount (in 000's)
Balance, beginning of period	<b>14,778,198</b>	<b>\$ 209,294</b>	13,118,881	\$ 153,944
Consumer Share Purchase Plan	<b>11,518</b>	<b>419</b>	17,581	509
Dividend Reinvestment Plan	<b>14,520</b>	<b>520</b>	15,942	462
Employee Share Purchase plan	<b>18,649</b>	<b>668</b>	20,307	589
Executive Stock Option Plan	<b>23,797</b>	<b>671</b>	15,656	402
	<b>14,846,682</b>	<b>\$ 211,572</b>	13,188,367	\$ 155,906

At March 31, 2001, 1,996,994 common shares remained in reserve for issuance under the terms of the above plans.

**Stock Options**

The Corporation is authorized to grant directors of Fortis Inc. and certain key employees of Fortis Inc. and its subsidiaries options to purchase common shares of the Corporation.

Number of Options:	2001	2000
Outstanding, beginning of period	<b>353,743</b>	220,363
Granted	-	82,985
Exercised	<b>(23,797)</b>	(15,656)
Cancelled	<b>(18,165)</b>	-
	<b>311,781</b>	287,692
Range of Exercise prices:		
Granted	\$ -	\$ 29.15
Exercised	\$ <b>27.49-29.15</b>	\$ 24.60-27.49
Outstanding at March 31	\$ <b>29.15-45.67</b>	\$ 27.49-45.67

<b>Details of stock options outstanding are as follows:</b>	<b>Number of Shares</b>	<b>Exercise Price</b>	<b>Expiry Date</b>
	9,821	\$33.10	2002
	49,709	\$45.67	2003
	35,000	\$45.12	2003
	78,233	\$36.83	2004
	<u>139,018</u>	\$29.15	2005
	<u>311,781</u>		

#### **Earnings per share**

The Corporation calculates earnings per common share on the weighted average number of common shares outstanding of 14,836,416 and 13,179,161 in March 2001 and 2000 respectively. Fully diluted earnings per common share are calculated using the treasury method.

#### **4. Business Acquisitions**

##### **Belize Electric Company Limited**

On January 26, 2001, the Corporation acquired a 95 per cent interest in Belize Electric Company Limited (BECOL). BECOL owns and operates the 25 MW Mollejon hydroelectric facility, the only commercial hydroelectric facility in Belize. BECOL sells its entire output to Belize Electricity under a 50-year power purchase agreement. The total consideration was \$102,765,000 in cash. The acquisition was accounted for using the purchase method, whereby the results of operations have been included in the consolidated financial statements commencing February 2001.

The purchase price allocation to net assets based on their fair values is as follows:

<i>(in 000's)</i>	
Cost	<b>\$ 102,765</b>
Fair value assigned to net assets:	
Utilities' capital assets	<b>92,569</b>
Cash	<b>990</b>
Current assets	<b>11,114</b>
Current liabilities	<b>(95)</b>
Non-controlling interest	<b>(1,813)</b>
	<u><b>\$ 102,765</b></u>

5. **Segmented Information**  
Information by reportable segment is as follows:

2001 (in \$000's)	Newfoundland Power		Maritime Electric		Canadian Niagara Power		Belize Electricity		Fortis US Energy		BEEDL (Note 4)		Non- Utility		Corporate		Inter- segment Eliminations		Consolidated	
Operating revenues	116,082	24,569	5,532	15,418	711	1,666	17,881	1,894	1,894	1,894	1,894	1,894	1,894	1,894	1,894	1,894	1,894	(3,515)	180,238	180,238
Operating expenses	80,673	21,945	2,233	10,596	408	161	11,379	341	341	341	341	341	341	341	341	341	341	(1,690)	126,046	126,046
Amortization	10,827	2,339	359	1,821	114	445	908	826	826	826	826	826	826	826	826	826	826	-	17,639	17,639
Operating income	24,582	2,85	2,940	3,001	189	1,060	5,594	727	727	727	727	727	727	727	727	727	727	(1,825)	36,553	36,553
Finance charges	6,753	2,247	263	1,212	189	1,271	3,736	2,575	2,575	2,575	2,575	2,575	2,575	2,575	2,575	2,575	2,575	(1,825)	16,421	16,421
Income taxes	5,508	(885)	1,062	190	-	-	935	151	151	151	151	151	151	151	151	151	151	-	6,961	6,961
Non-controlling interest	157	-	-	506	-	(16)	-	(28)	-	-	-	-	-	-	-	-	-	-	619	619
Earnings	12,164	(1,077)	1,615	1,093	-	(195)	923	(1,971)	-	-	-	-	-	-	-	-	-	-	12,552	12,552
Identifiable assets	655,409	197,082	31,913	194,485	29,310	110,750	273,212	109,086	-	-	-	-	-	-	-	-	-	-	1,601,247	1,601,247
Capital expenditures	5,792	3,758	689	4,708	3	-	3,407	145	-	-	-	-	-	-	-	-	-	-	18,502	18,502

2000 (in \$000's)	Newfoundland Power		Maritime Electric		Canadian Niagara Power		Belize Electricity		Fortis US Energy		BEEDL (Note 4)		Non- Utility		Corporate		Inter- segment Eliminations		Consolidated	
Operating revenues	112,086	22,455	4,142	14,792	753	-	12,338	662	662	662	662	662	662	662	662	662	662	(390)	166,838	166,838
Operating expenses	78,491	17,818	1,729	10,821	292	-	8,255	259	259	259	259	259	259	259	259	259	259	(19)	117,646	117,646
Amortization	9,390	1,958	326	1,645	136	-	812	781	781	781	781	781	781	781	781	781	781	-	15,048	15,048
Operating income	24,205	2,679	2,087	2,326	325	-	3,271	(378)	(378)	(378)	(378)	(378)	(378)	(378)	(378)	(378)	(378)	-	34,144	34,144
Finance charges	6,842	1,900	194	1,130	100	-	2,265	1,944	1,944	1,944	1,944	1,944	1,944	1,944	1,944	1,944	1,944	-	14,004	14,004
Income taxes	7,518	383	845	-	79	-	530	(472)	(472)	(472)	(472)	(472)	(472)	(472)	(472)	(472)	(472)	-	8,883	8,883
Non-controlling interest	157	-	-	380	-	-	-	(28)	-	-	-	-	-	-	-	-	-	-	509	509
Earnings	9,688	396	1,048	816	146	-	476	(1,822)	-	-	-	-	-	-	-	-	-	-	10,748	10,748
Identifiable assets	634,462	180,695	30,440	161,798	20,888	-	183,914	116,335	-	-	-	-	-	-	-	-	-	-	1,328,522	1,328,522
Capital expenditures	8,784	2,671	634	4,450	110	-	2,183	429	-	-	-	-	-	-	-	-	-	-	19,261	19,261

<sup>1</sup>Dividends received from Caribbean Utilities Company, Ltd. are included in Corporate operating revenues.

**6. Commitments**

On March 7, 2000, Newfoundland Power entered into an agreement to acquire poles and related infrastructure in Newfoundland over a five year period at a price of approximately \$50 million. The transaction is subject to regulatory approval and is expected to close by July 31, 2001.

In January 2001, Canadian Niagara Power signed a letter of intent to lease the electricity distribution business of Port Colborne Hydro Inc. under the terms of a \$15.6 million, 10-year deal. The transaction is subject to approval by the Ontario Energy Board and is expected to close by July 31, 2001.

**7. Comparative Figures**

During the fourth quarter of 2000, Belize Electricity and the Belize Public Utilities Commission established a Cost of Power Rate Stabilization Account (CPRSA), effective January 1, 2000. The CPRSA is designed to normalize changes in the price of electricity due to fluctuating fuel costs and will stabilize electricity rates for consumers while providing the company with a mechanism to recover the cost of electricity over time. During the fourth quarter of 2000, Belize Electricity recorded a \$3.5 million CPRSA receivable. The portion of the rate stabilization adjustment associated with the first quarter of 2000 resulted in a \$523,000 reduction in consolidated earnings. Accordingly, the comparative 2000 quarterly figures have been restated.

**Dates – Dividends\* and Earnings****Expected Earnings Release Dates**

August 1, 2001                      October 31, 2001  
 January 30, 2002                      April 24, 2002

**Expected Dividend Record Dates**

August 10, 2001                      November 9, 2001  
 February 8, 2002                      May 3, 2002

**Expected Dividend Payment Dates**

June 1, 2001                              September 1, 2001  
 December 1, 2001                      March 1, 2002

*\* The declaration and payment of dividends are subject to Board of Directors' approval.*

**Registrar and Transfer Agent**

Computershare Trust Company of Canada

**Share Listings**

Toronto Stock Exchange  
 Common Shares: FTS  
 First Preference Shares, Series B: FTSPRB

**Share Price**

Quarter Ended March 31		
	2001	2000
<b>High</b>	39.90	32.00
<b>Low</b>	34.60	27.50
<b>Close</b>	38.19	29.05



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